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Alaska Communications Reports First Quarter 2005 Results

- Revenue Increases to \$77.4 Million from \$75.4 Million in Fourth Quarter 2004 EBITDA Up 23% to \$27.6 Million Compared to First Quarter 2004 -
- Wireless Revenue Up 47% Compared to First Quarter 2004 and Sixth Consecutive Quarter of Record Subscriber Growth -

ANCHORAGE, Alaska, May 2, 2005 (BUSINESS WIRE) -- Alaska Communications Systems Group, Inc. ("ACS") (NASDAQ: ALSK) today reported financial results for its first quarter ended March 31, 2005.

"Execution of ACS' strategic priorities remains on track in 2005," stated Liane Pelletier, ACS president and chief executive officer. "Completing a series of key financial transactions in the first quarter, we strengthened our financial structure and lowered our cost of capital. Consequently, the company has never been better positioned financially."

Pelletier added, "We continue to drive profitable revenue growth by increasing retail relationships. In both the business and consumer segments, our wireless and data product lines are most often used to establish new relationships, into which we upsell local and long distance. With those steps, we help make the customer's life easier as we grow ACS' share of wallet. The full range of market-facing activities is complemented by an organization-wide emphasis on process improvement. Each to varying degrees, the ten process improvement teams launched at the end of 2004 are focused on streamlining the customer experience, driving cost efficiency and stimulating revenue productivity."

"In terms of investing behind the growth, we have found that the market reception of our CDMA-based products coupled with our more efficient build procedures are allowing ACS to complete the deployment of our statewide CDMA network on an accelerated basis and remain within capex guidance. Finally, the volumes of traffic generated across our various network platforms prompted us to initiate the process of exercising ACS' option to assume additional fiber capacity within the state."

Financing Transactions

During the quarter, ACS issued and sold approximately 9.9 million new common shares in a public offering, receiving total net proceeds of approximately \$76.5 million after payment of underwriting discounts and other stock issuance costs. Additionally, a series of debt transactions were completed, including:

- Entry into a new \$380 million senior secured credit facility, consisting of a \$335 million term loan facility and a \$45 million revolving credit facility;
- Entry into two 5-year interest rate swaps: one rate swap fixing \$135 million of the new senior secured term loan at 6.13% and a second swap fixing \$85 million of the senior secured term loan at 6.50%:
- Repayment of the outstanding balance of \$198.0 million under the previous senior secured credit facility;

- Repurchase of approximately \$59.4 million outstanding principal amount of 9.875% senior notes due 2011; and
- Repurchase of all of the \$147.5 million outstanding principal amount of 9.375% senior subordinated notes due 2009.

As a result, total debt declined by \$66.5 million from December 31, 2004, to \$461.1 million, as of March 31, 2005. In addition, as of the end of first quarter 2005, ACS had fixed rates on 75 percent of its total debt and floating rates on the remaining \$115 million generally bearing interest at LIBOR plus 200 basis points.

David Wilson, ACS senior vice president and chief financial officer, said, "This lower cost capital structure, in conjunction with our confidence in the continued strength of our cash flows, contributed to the decision in March to increase ACS' quarterly cash dividend to \$0.20 per share, an 8 percent increase over the prior dividend rate of \$0.185. In addition, we have initiated a dividend reinvestment and direct stock purchase plan providing a convenient and cost-effective way for investors to purchase ACS common stock."

Quarterly Financial Highlights

For the first quarter ending March 31, 2005:

- Revenues were \$77.4 million, which represented a 2.6 percent increase over first quarter 2004 revenues of \$75.4 million;
- EBITDA increased by 23.5 percent to \$27.6 million from \$22.4 million for the first quarter of 2004, which was impacted by \$3.5 million of restructuring charges;
- Operating income increased 136 percent to \$7.3 million compared to the first quarter 2004; and
- Net loss increased to \$28.2 million from \$8.8 million and to a loss of \$0.77 per share from \$0.30 per share in the prior year. The increase in net loss is attributable to an increase in interest expense, which rose to \$36.0 million from \$12.1 million. Interest expense included \$26.2 million of non-recurring charges associated with our accretive debt restructuring, comprised of \$12.8 million of tender premiums and \$13.4 million for the write off of unamortized debt issuance costs and settlement of original issue discounts.

Wilson added, "Our effective execution against strategic priorities is evident in our first quarter results. Standout areas of performance include wireless, in which a 47.0 percent increase in revenue paired with an operating expense increase of just 20.9 percent drove wireless EBITDA margins from 31.7 percent to 43.8 percent. In addition, Internet and interexchange services recorded year-over-year revenue increases and simultaneous decreases in associated costs."

"Cash used in operating activities in the quarter was \$5.2 million and uses included a settlement of tender premiums and accrued interest expense of \$12.8 million and \$7.3 million, respectively. As a result, ACS closed the quarter with a cash balance of \$68.2 million. Looking ahead, we are confident that we have the right business model and mix of assets in the right market to sustain and grow cash flow over time."

Metric Highlights: First Quarter 2005 Compared to Fourth Quarter 2004

Wilson commented, "Postpaid wireless is the primary driver of growth for ACS, and we continue to deliver compelling results against four key factors that demonstrate the strength of our product offerings and customer loyalty. We are rapidly growing our postpaid subscriber base, which increased by 5.2 percent sequentially to 88,200. Postpaid ARPU continues to move higher resulting from the depth of our product offering and the advent of

CETC revenue, increasing 21.1 percent to \$53.28 compared to \$43.98 in the first quarter of last year. The cost of gross additions remains consistently low at ACS and was less than \$200 per subscriber in the first quarter. Lastly, our postpaid churn rate is industry leading coming in at 1.6 percent per month for the latest quarter.

"At the end of the first quarter, we performed a review of our subscriber count methodology for prepaid wireless and determined that we would cease to count subscribers whose accounts had been inactive for six months. While this resulted in a 2,300 reduction in our prepaid base, it had no impact on previously reported revenue, net income or cash flows."

ACS recorded the following for the first quarter 2005 compared to the fourth quarter 2004:

- Increased the total number of retail customer relationships across all product lines by approximately 2,600 to over 398,800 total.
- Recorded a sixth consecutive quarter of record subscriber growth by adding approximately 1,600 wireless subscribers, bringing the total to approximately 102,300. Churn, inclusive of a 2,300 reduction in prepaid subscribers, averaged 2.4 percent per month.
- Recorded wireless average revenue per unit (ARPU) of \$48.65, inclusive of CETC revenue of \$3.37, compared to \$45.17.
- Increased digital subscriber lines (DSL) 9.7 percent to over 27,100 as a result of increased emphasis on marketing activities.
- Increased long distance subscribers almost 1,500 to 48,500 customers, a 3.2 percent increase, principally as a result of a focused selling effort and the bundling of the long distance product with other ACS services.
- Recorded over 289,100 total local network access lines, which reflects a 510 line reduction due to a reclassification of revenue generating trunk lines used to service cellular carriers rather than end user lines. Net of this reclassification, access lines decreased by approximately 5,800 lines, or 2.0 percent, which is reflective of industry trends.

Business Outlook

For the year 2005, ACS reiterates its previous outlook: Revenue for the full year is expected to be in the range from \$310 million to \$320 million and EBITDA to be in the range from \$108 million to \$112 million.

Net cash interest expense is expected to decline to approximately \$31 million, pro forma for the first quarter debt restructuring being in place from January 1, 2005. ACS expects capital expenditures for 2005 to range from \$65 million to \$70 million, comprised of maintenance capital expenditures of approximately \$35 million and pre-funded growth capital expenditures of between \$30 million and \$35 million.

Conference Call

The company will host a conference call and live webcast today at 5:00 p.m. Eastern Time to discuss first quarter results. For parties in the United States and Canada, call 800-218-0204 to access the earnings call. International parties can access the call at 303-262-2075.

The live webcast of the conference call is accessible from the "Investor Relations" section of the company's website www.alsk.com. The webcast will be archived for a period of 90 days. A telephonic replay of the conference call will also be available 2 hours after the call and will run until Friday, May 6, 2005 midnight Eastern time. To hear the replay, parties in the United States and Canada should call 800-405-2236 and enter pass code 11028616. International parties should call 303-590-3000 and enter pass code 11028616.

About Alaska Communications Systems

ACS is the leading integrated communications provider in Alaska, offering local telephone service, wireless, long distance, data, and Internet services to business and residential customers throughout Alaska. More information can be found on the company's website at www.acsalaska.com or at its investor site at www.acsalaska.com or at its investor site at www.alsk.com.

Forward Looking EBITDA Guidance

This press release includes management's estimate of EBITDA for the year ended December 31, 2005. Management believes the most directly comparable GAAP measure would be "Net cash provided by operating activities." Due to the difficulty in forecasting and quantifying the amounts that would be required to be included in this comparable GAAP measure, the Company is not providing an estimate of year-end net cash provided by operating activities at this time.

Safe Harbor Statement

Statements about future results and other expectations constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations and the current economic environment. The company cautions that these statements are not quarantees of future performance. Actual results may differ materially from those expressed or implied in the forward-looking statements. A number of factors in addition to those discussed herein could cause actual results to differ materially from expectations. The company's financial planning is affected by business and economic conditions and changes in customer order patterns. Any projections are inherently subject to significant economic and competitive uncertainties and contingencies, many of which are beyond the control of ACS. Important assumptions and other important factors, including risk factors, which could cause actual results to differ materially from those in the forward-looking statements, are specified in the company's Form 10-K for the year ended December 31, 2004 and other filings with the SEC, including under headings such as "Risk factors" and "Management's discussion and analysis of financial condition and results of operations." The company undertakes no obligation to update forward-looking statements, whether as a result of new information, future events, or otherwise.

Tables Follow

ALASKA COMMUNICATIONS SYSTEMS GROUP, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited, in Thousands, Except per Share Amounts)

Three Months Ended March 31, 2005 2004 Operating revenues: \$ Local telephone 51,565 \$ 55,832 Wireless 17,056 11,601 Internet 5,061 4,613 3,726 3,409 Interexchange Total operating revenues 77,408 75,455 Operating expenses: 32,574 Local telephone 30,523 Wireless 9,582 7,928 Internet 5,237 7,506 Interexchange 4,400 5,016 19,106 Depreciation and amortization 20,413 Loss (gain) on disposal of assets, net (68)227 Total operating expenses 70,087 72,357 Operating income 7,321 3,098 Other income and expense: (12,052)Interest expense (35,970)Interest income 494 242 4 Equity in income of investments 4 Other (49)(61)Total other income (expense) (35,521)(11,867)Loss before income taxes (28,200)(8,769)Income tax benefit (expense) Net loss (28,200)(8,769)Loss per share - basic and diluted: Net loss (0.77)(0.30)Weighted average shares outstanding: Basic 36,730 29,333

Diluted

29,333

36,730

ALASKA COMMUNICATIONS SYSTEMS GROUP, INC. CONSOLIDATED BALANCE SHEETS

(Unaudited, In Thousands Except Per Share Amounts)

(C	N	Iarch 31,	De	cember 31,
Assets		2005		2004
Current assets:				
Cash and cash equivalents	\$	63,466	\$	85,860
Restricted cash		4,690		4,690
Accounts receivable-trade, net of allowance of \$4,895 and \$4,869		38,440		39,413
Materials and supplies		7,056		6,623
Prepayments and other current assets		4,419		3,724
Total current assets		118,071		140,310
Property, plant and equipment		1,068,740		1,061,767
Less: Accumulated depreciation and amortization		668,596		649,455
Property, plant and equipment, net		400,144		412,312
Goodwill		38,403		38,403
Intangible Assets		21,826		21,871
Debt issuance costs		14,294		15,482
Deferred charges and other assets		9,337		8,749
Total assets	\$	602,075	\$	637,127
Liabilities and Stockholders' Equity (Deficit)				
Current liabilities:				
Current portion of long-term obligations	\$	393	\$	2,298
Accounts payable-affiliate		2,686		3,973
Accounts payable, accrued and other current liabilities		48,862		53,843
Advance billings and customer deposits	-	8,893		8,948
Total current liabilities		60,834		69,062
Long-term obligations, net of current portion		457,321		523,591
Other deferred credits and long-term liabilities		74,784		77,916
Commitments and contingencies				
Stockholders' equity (deficit):				
Preferred stock, no par, 5,000 authorized, no shares issued and outstanding		-		-
Common stock, \$.01 par value; 145,000 shares authorized, 45,167 and				
35,245 shares issued and 40,617 and 30,695 outstanding, respectively		452		352
Treasury stock, 4,549 shares at cost		(18,443)		(18,443)
Paid in capital in excess of par value		350,493		287,966
Accumulated deficit		(321,292)		(298,786)
Accumulated other comprehensive loss	-	(2,074)		(4,531)
Total stockholders' equity (deficit)		9,136		(33,442)
Total liabilities and stockholders' equity	\$	602,075	\$	637,127

ALASKA COMMUNICATIONS SYSTEMS GROUP, INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited, in Thousands)

Three Months Ended March 31,

	20)05	2004
	<u> </u>	702	2004
Cash Flows from Operating Activities:			
Net loss	\$ (28,200)		\$ (8,769)
Adjustments to reconcile net income to net cash provided by operating activities:			
Loss (gain) on disposal of assets and asset impairments	(68)		227
Depreciation and amortization	20,413		19,106
Amortization of debt issuance costs, warrants and original issue discount	13,807		928
Other deferred credits	(4,082)		(2,285)
Changes in components of working capital:			
Accounts receivable and other current assets	(155)		4,964
Accounts payable and other current liabilities	(8,784)		(8,658)
Deferred charges and other assets	 1,869		 206
Net cash (used) provided by operating activities	\$ (5,200)		\$ 5,719
Cash Flows from Investing Activities:			
Construction & capital expenditures	 (7,182)		 (10,356)
Net cash used by investing activities	(7,182)		(10,356)
Cash Flows from Financing Activities:			
Repayments of long-term debt	(405,157)		(828)
Proceeds from the issuance of long-term debt, net of discounts	335,000		-
Debt issuance costs	(10,637)		-
Payment of stock dividend	(5,679)		-
Purchase of treasury stock	-		(63)
Issuance of common stock	84,278		9
Stock issuance costs	 (7,817)		
Net cash used by financing activities	(10,012)		(882)
Decrease in cash	(22,394)		(5,519)
Cash, Beginning of period	 85,860		 97,798
Cash, End of period	\$ 63,466		\$ 92,279
Supplemental Cash Flow Data:			
Interest paid	\$ 30,915		\$ 11,876
Income taxes paid, net of refund	\$ 		\$ 1,120
Supplemental Noncash Transactions:			
Interest rate swap marked to market	\$ 2,457		\$ <u> </u>
Dividend declared, but not paid	\$ (8,140)		\$ <u>-</u>

Schedule 4

ALASKA COMMUNICATIONS SYSTEMS GROUP, INC. SCHEDULE OF LOCAL TELEPHONE REVENUES

(Unaudited, in Thousands)

	Three Months Ended <u>March 31,</u>			
	2005	2004		
Local telephone revenues:				
Local network service	\$ 22,218 \$	22,753		
Network access revenue	23,350	27,695		
Deregulated and other	 5,997	5,384		
Local telephone revenues	\$ 51,565 \$	55,832		

Schedule 5

Three Months Ended

ALASKA COMMUNICATIONS SYSTEMS GROUP, INC. SCHEDULE OF EBITDA CALCULATION

(Unaudited, in Thousands)

	March 31,			
		2005	2004	
Net loss	\$	(28,200) \$	(8,769)	
Add (subtract):				
Interest expense		35,970	12,052	
Interest income		(494)	(242)	
Depreciation and amortization		20,413	19,106	
(Gain) loss on disposal of assets and asset impairment charges, net		(68)	227	
EBITDA	\$	27,621 \$	22,374	

Note: In an effort to provide investors with additional information regarding the Company's results as determined by generally accepted accounting principles (GAAP), the Company also discloses certain non-GAAP information which management utilizes to assess performance and believes provides useful information to investors. The Company has disclosed its net gain before interest expense, provisions for taxes, depreciation expense, amortization expense (EBITDA) because the Company believes it is an important indicator as it provides information about our ability to service debt, pay dividends and fund capital expenditures. EBITDA is not a GAAP measure and should not be considered a substitute for net income and loss and other measures of financial performance recorded in accordance with GAAP. The calculation of "EBITDA" as presented in this press release differs from the calculation of, and therefore is not directly comparable to, "Indenture EBITDA" as presented in ACS' prospectus supplement, dated January 26, 2005, primarily because the calculation of "Indenture EBITDA" allows for adjustments that meet the criteria of being "non-cash", "extraordinary" or otherwise "non recurring" in nature.

ALASKA COMMUNICATIONS SYSTEMS GROUP, INC. KEY OPERATING STATISTICS

(Unaudited)

(**************************************		arch 31, <u>2005</u>	Dec	ember 31, <u>2004</u>		arch 31, <u>2004</u>
Local telephone:						
Retail access lines *		204,458		207,395		213,784
Wholesale access lines		15,897		16,590		20,068
UNE loop lines		62,263		64,589		69,624
UNE platform lines		6,551		6,365		5,178
Total local telephone access lines		289,169	_	294,939		308,654
Average local telephone access lines for the quarter		292,054		298,073		309,805
Average local telephone revenue per line for the quarter	\$	58.85	\$	56.99	\$	60.07
Quarterly growth rate in local telephone access lines		-2.0%		-2.1%		-0.7%
Wireless						
Covered population		482,251		482,251		480,422
Post paid cellular subscribers		88,174		83,828		72,998
Average post paid cellular subscribers		86,001		81,478		72,191
Quarterly growth rate - post paid cellular subscribers		5.2%		5.9%		2.3%
Activations for the quarter		8,653		9,393		4,029
Deactivations for the quarter		4,307		4,692		2,414
Average monthly churn for the quarter		1.6%		1.8%		1.1%
Average monthly revenue per subscriber for the quarter***	\$	53.28	\$	50.34	\$	43.98
Prepaid cellular subscribers		8,560		10,404		8,393
Wholesale cellular subscribers		5,545		6,425		6,600
Total cellular subscribers		102,279		100,657		87,991
Average subscribers for the quarter		101,468		98,093		87,504
Quarterly growth rate		1.6%		5.4%		1.1%
Activations for the quarter		9,382		10,642		5,561
Deactivations for the quarter		7,760		5,514		4,587
Average monthly churn for the quarter		2.4%		1.7%		1.7%
Penetration		21.2%		20.9%		18.3%
Quarterly minutes of use (000's) **		92,907		90,483		72,156
Average monthly revenue per subscriber for the quarter***	\$	48.65	\$	45.17	\$	40.30
Long Distance:						
Long distance subscribers		48,542		47,050		42,053
Quarterly minutes of use (000's)		36,557		34,779		32,139
Average subscribers for the quarter		47,796		45,692		42,610
Average monthly revenue per subscriber for the quarter	\$	25.99	\$	26.09	\$	26.67
Internet:						
DSL subscribers		27,115		24,711		19,433
Dial-Up and other service subscribers		21,984		22,842		26,257
Total Internet subscribers	=	49,099	=	47,553	==	45,690
Average subscribers for the quarter		48,326		46,924		45,876
Average monthly DSL & dial up revenue per subscriber for the quarter****	\$	30.55	\$	28.86	\$	28.06

^{*} Prior period retail access lines impacted by change in line count methodology.

^{**} Wireless MOU have been restated to include prepaid airtime certificates.

^{***} Wireless ARPU has been restated to better reflect ongoing revenue derived from ACS's wireless customers. The restated ARPU excludes equipment sales, space and power, foreign roaming (non-ACS customers roaming on ACS's network) and access termination revenue. Previously, wireless ARPU was based on all wireless revenues, including those that were not derived from ACS's customer base. In addition, ACS has been granted competitive eligible telecommunications carrier status (CETC) in the first Q of 2005 which added \$3.37 to cellular ARPU.

^{****} Internet ARPU has been restated to include only DSL and dial-up revenues. Previously, internet ARPU included all internet revenues; however, the customer base included only DSL and dial-up subscribers. The restated ARPU provides consistency between revenues and customer counts.

ALASKA COMMUNICATIONS SYSTEMS GROUP, INC. KEY OPERATING STATISTICS

(Unaudited)

	March 31, 2005	December 31, <u>2004</u>	Net Movement
Local telephone retail access lines	204,458	207,395	(2,937)
Wireless subscribers	102,279	100,657	
Less adjustment for resellers	(5,545)	(6,425)	
	96,734	94,232	2,502
Long distance subscribers	48,542	47,050	1,492
DSL and dial up subscribers	49,099	47,553	1,546
Total	398,833	396,230	2,603

Schedule 7

ALASKA COMMUNICATIONS SYSTEMS GROUP, INC. SCHEDULE OF FREE CASHFLOWS

(Unaudited, in Thousands)

Three Months Ended

	<u>March 31,</u>			
		2005	2004	
Net cash (used) provided by operating activities	\$	(5,200) \$	5,719	
Total construction and capital expenditures		(7,182)	(10,356)	
Free Cashflow		(12,382)	(4,637)	
CDMA Growth		597	2,050	
Adjusted free cashflow	\$	(11,785) \$	(2,587)	

Note: In an effort to provide investors with additional information regarding the Company's results as determined by generally accepted accounting principles (GAAP), the Company also discloses certain non-GAAP information which management utilizes to assess performance and believes provides useful information to investors. The Company has disclosed net cashflow provided by operations net of total construction and capital expenditures (free cashflow) and free cashflow adjusted for growth capital investments in CDMA wireless technology, which the Company plans to fund from existing cash reserves (Adjusted free cashflow). The Company believes it is an important indicator because it provides information about our ability to service debt and pay dividends. Free cashflow and adjusted free cashflow are not GAAP measures and should not be considered a substitute for increase (decrease) in cash and other measures of financial performance recorded in accordance with GAAP.